

## KASHI RAM

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Lakhimpur Kheri U.P.



### PROFILE SUMMARY

A determined and results-driven sales Executive with 1+ years of proven experience. Constantly achieves sales targets and maintains strong relationships with clients. In addition possess excellent communication skills. Seeking a challenging role in a fast-growing organization.

### EDUCATION

- B.Ed in 2021 from Choudhary Charan Singh University Meerut.
- B.A. English in 2019 from Chhatrapati Shahuji Maharaj Univerdity Kanpur.
- Intermediate 2016 from UP Board .
- 10th class 2014 from UP Board.
- CCC - Course on Computer Concepts 2018 from NIELIT.
- ADCA- Advanced Diploma in Computer Applications.2016 from NEILIT.
- NDLM - National Digital Literacy Mission 2017 from PMGDISHA.

### PROFESSIONAL EXPERIENCE

Worked as a Sales Executive in Google Pay Bussiness since 1August 2021 -10 August 2022 .

Worked as a Teacher in Inter College since 05 April 2016 To 31 July 2021.

Working as a Teacher in Inter College since 15 August 2022 To Continuous...

#### Major Job Responsibilities :

1. Responds to customer complaints and ensure customer satisfaction.
2. Organize meetings between prospective clients and managers.
3. Take the clients on a tour of the properties.
4. Negotiate the agreement's terms and finalize the deals.
5. Identify prospects and qualify leads.
6. Understand the customers' financial situation and help them in the financing process.
7. Knowledge of Tally ERP and MS Excel.

### SKILLS :

- Excellent Communication
- Time Management
- Problem solving skills
- Empathy
- Team Working
- Content Writing
- WordPress Website Design
- SEO - Search Engine Optimization.

**PERSONAL INFORMATION :**

Date of birth : 20 Aug 1995  
Gender : Male  
Marital Status : Unmarried  
Father' Name : Narayan Lal  
Languages Known : English and Hindi  
Hobbies : Learn New Skills as Website Design SEO etc.  
Religion : Hindu

**DECLARATION :**

I hereby declare that all the above mentioned information is correct up to my knowledge.

Place:

Date:

Signature.

Kashi Ram