

KAMLESH KUMAR

Pharmacy Manager



15 Years 2 Months



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Profile Summary

With over 15 years of expertise in pharmacy operations, inventory and category management, purchase, pricing, and supply chain management, I bring a wealth of knowledge in statutory compliance, service excellence, and team leadership. My skills include prescription and bounce analysis, medication management, as well as conducting audits for NABH. With a strong focus on team management, I have consistently delivered results and ensured high-quality standards in pharmacy services.



Education

B.A, 2023

**Prof.rajendra Singh university
prayagraj**

12th, 2007

**Uttar Pradesh,
Hindi**

10th, 2005

**Uttar Pradesh,
Hindi**



Work Experience

Dec 2022 - Apr 2024

Pharmacy Manager

Rama Medical College Hospital s Research Centre

My higher Qualification - D. Pharmacy current job profile - Hospital Pharmacy Manager Graduation final year

Mar 2021 - Sep 2021

Pharmacy Manager

Shobhit Mediworld

my designation as a Pharmacy incharge I handle total 14 staff make duty roster manage inventory , sale management, daily basis meet to Doctor's, reporting to management,handle OPD as well as IPD Pharmacy, resolve customer queries,manage banking as per sale, resolve staff issues, Good knowledge in Microsoft Excel,work on TP POS PRO software,Good team handling,maintain Pharmacy records as per NABH certification Norms,



Key skills

- Inventory Management
- Inventory Control
- Retail Store Operations
- Store Management
- Shrinkage Control
- Pharma Selling
- Hospital Management
- Hospital Pharmacy management
- Health Care Services
- NABH
- Pharma
- Medical
- Operations Management
- Pharmacy
- Purchase



Personal Information

City **Varanasi**

Country **INDIA**



Languages

- english
- hindi
- punjabi

Aug 2019 - Feb 2020

Pharmacy incharge

Puncham multi-specialty Hospital

Incharge

Feb 2017 - Jul 2019

Pharmacy Manager

CAREINDIA HEALTH PVT. LTD.

1.MANAGE STAFF 2.INVENTORY MANAGEMENT 3.SALE 3.MAKE
RELATIONSHIP WITH CUSTOMER 4.MAINTAIN CUSTOMER DATA
5.CUSTOMER DATA MAPPING 6. TIE-UPS WITH INDUSTRIES AND
MAKE BUSINESS RELATIONSHIP

Jun 2013 - Jan 2017

Retail Pharmacy incharge

Healthcare pharmacy

Pharmacy manager

Apr 2012 - May 2013

Hospital Pharmacist

Apollo Hospitals

As a Pharmacist

Feb 2010 - Mar 2012

Retail Pharmacist

Guardian Pharmacy

Retail Pharmacist

Apr 2024 - Present

Pharmacy Manager

Apex Hospital

- Led and managed pharmacy staff, ensuring smooth day-to-day operations.

- Implemented effective inventory control measures, reducing stock wastage and optimizing supply levels, resulting in a 15% cost savings.

- Strategically priced pharmaceutical products and executed sales promotions, leading to a 20% increase in monthly sales and maintaining a consistent revenue stream.

- Streamlined operations, ensuring seamless workflow and adherence to regulatory standards, resulting in a 25% improvement in operational efficiency.

- Present



Felix Hospital Noida, India

- 1 Ensure supply dispatch to all location with in 2 hours of GRN generation
- 2 Manage Pr creation for lens and special items .
- 3 Share RPA and amp , PSU invoice details the respective departments .
- 4 Approved
- 0 GOOD Receiving Notes (GRNs)
- 0 vendor Returns
- 5 Address and resolves team complaints or operational escalations.
- 6 Oversee inventory movement & amp, stock accuracy.
- 7 Coordinate with Accounts for bill clearance issues or payments delays .
- 8 Ensure timely reporting of daily supply status to management.

PROJECTS WORK

819 Days

New Pharmacy Setup

Setup New Pharmacy Search location, Pharmacy interior setup, software installation, inventory management, hiring staff,

819 Days

Pharmacy setup

- Conducted comprehensive market research to identify optimal locations for new pharmacy setups
- Cultivated and nurtured strong relationships with doctors to ensure consistent referrals to the new pharmacy locations
- Developed and executed targeted advertising strategies to increase brand visibility and attract new customers
- Achieved a 25% increase in sales revenue within the first year of launching the new pharmacy locations



Certification

- Diploma in Pharmacy registered from punjab pharmacy council