

KRISHNA KUMAR GUPTA

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To plan & execute the entire purchase function based on the Organization objectives & priorities.

SPECIALIZATION

- A competent professional with more than 20 years of experience in Purchase Operations, Procurement, Vendor Management, Contract Management, Costing & Planning, Material/Logistics Management and Coordination.
- Planning of annual requirement of material in line with annual budgeted objectives and establishing Procurement strategy, targets and action plans.
- Cost reduction initiatives in Procurement.
- Adept in handling a gamut of activities pertaining to the call/ opening/ comparison of Contracts and negotiation.
- Identifying and developing a reliable Vendor base for Procurement of material/services.
- Following up with Vendors for timely supply of goods, obtaining feedback on delivery performance from user Departments.
- Establishing Annual Rate Contracts for the items of consumption pattern of perennial nature.
- Developing new vendors and improving QCD performance on a continuous basis.
- Improving vendor processes and operations to sustain QCD on a continuous basis.
- Negotiate and finalize contracts with suppliers and contractors.
- Developed and maintained positive relationships with key suppliers and contractors.
- Monitoring the stock levels of consumables, stocks at Warehouses / Stores & ensuring timely procurement and replenishment of stocks.
- Ensuring optimum inventory levels to achieve maximum cost savings with minimum holding of stock; maintaining storage areas and arranging infrastructure to ensure smooth flow of operations.
- Directing the functions of Receipts, Inspection, Storage, Issues & Related Documentation, finalization of Transportation Contracts, Bill processing etc.
- Possesses a fair knowledge about the compliance of ISO 9001, ISO 14001 and other related procedures along with 5'S System.
- Working in SAP S/4HANA MM Module.
- Procurement through GeM (Government e- marketplace)

CAREER DETAILS

Total Experience: 20 yrs +

1) AGP City Gas Pvt Limited)- Chennai (HO)

March' 2023- till now

Designation: Dy. General Manager (Contracts & Procurement)

Handling the Procurement & Contract activities for City Gas Distribution Project for all 12 GA's in the 5 States (AP, TN, Karnataka, Kerala and Rajasthan) as centralized.

Responsibilities:

- Coordinating project activities encompassing material planning and other related requirements for completion of overall project schedule.
- Close coordination with the Central Project Planning and O&M for their requirement to meet contract deadlines delivery.
- Preparation and issuance of tenders with all compliance/statutory requirements and conditions as per specific need of contracts.
- Vendor's techno-commercial evaluation as per conditions of tenders and requirement.
- Techno-Commercial Negotiation with Contractors & Vendors, improved prices, and terms of business with suppliers and review opportunities to make business savings utilizing negotiation.
- Processing of required approvals for the recommended vendors for placing purchase orders.
- Involved in the resolution of disputes claims with contractors and suppliers.
- Ensuring timely placing the contract with adhering the defined procurement cycle time.
- Research and evaluate areas of opportunity and reduce costs where possible.
- Develop ideas and strategies to improve operational efficiency, add value, aid business performance and work towards a strategy of continuous improvement.
- Ensure compliance with company guidelines, purchasing policies and procedures.
- Involving execution related site issues and support to the GA team for smooth operation wherever possible.
- Vendor's enlisting /delisting based on performance parameters of the vendors.
- Involving annual budget of the company
- Monthly MIS is related to purchase and inventory.
- Amendments in policies/procedural improvements
- Auditing and due diligence.

2) CENTRAL U.P. GAS LTD - KANPUR

(A JV of GAIL & BPCL)

July' 2007- Mar' 2023

Designation: Ch. Manager (Contract & Procurement)/HOD

Execute the Procurement & Contract activities for City Gas Distribution Project for Kanpur, Bareilly & Unnao and Jhansi as centralized.

3) Maharashtra Seamless Ltd –Nagothane, Maharashtra**March' 06 - June' 07**

Asst. Engineer (Electrical)-

4) Sterling Agro Industries Ltd - Malanpur**Jan'04 – Jan' 06**

Engineer (Electrical)-

5) Godrej Consumer Product Ltd – Malanpur**Aug'02 – July'03**

GET- (Electrical)

ACADEMIC CREDENTIALS

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- B.E. (Electrical) : Maharana Pratap College of Technology (MPCT), Gwalior (M.P.),
 - University : Rajiv Gandhi Technical University, Bhopal, (M.P.)
 - Year : 1997- 2001 (4 yr) Full time.
 - Grade : 72.45 % aggregate marks

PGDMM : Diploma in MM from MIT, Pune, 2012 (through correspondence/Distance)

SCHOOLING

Senior Higher Secondary (10+2) : First class (1996)

High School (10th) : First Class (1994)

COMPUTER SKILLS

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- **Programming Languages:** C, C++
 - **Software Applications** : MS Office (Excel/Word, PowerPoint) and Internet Applications

PERSONAL DOSSIER

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- Date of Birth: 15 Oct' 1978
 - Marital Status: Married
 - Father's Name: Sh. R C Gupta
 - Nationality : Indian
 - Category : General
 - Hobbies : Playing Cricket, Listening to Music etc.

Permanent Address: A-110 A, Samadhiya Colony, Taraganj, Lashkar, Gwalior-474001**Present Address** : India Bulls Green Apartment, Phase -1, B1-304, Chennai,600100 (TN)

Ref. - Available upon request.