

JAIDEEP RAI

SUMMARY

Seeking a challenging position in company where my skills and knowledge can be best utilized in successful completion of all the assignments and projects.

Self sufficient and a natural team player with more than 12 years of professional experience in Finance & 5 year in human resources management and as well as in sales Specialization & cost management.



EXPERIENCE

FINANCE & HR CUM SALES MANAGER, 09/2020 - Current
EXPRESS 11 - ITARSI, M.P

- Company Overview: HOTEL & BANQUETS
- Established new accounts and serviced existing accounts maintaining professional relationships.
- Developed sales plans, goals, strategies and objectives to achieve team goals and revenue objectives.
- Coached, developed and motivated team to achieve revenue goals.
- Managed daily operations of sales department, including supervision of staff members.
- Created and presented monthly reports to management on sales performance.

FINANCE CONTROLLER AND HR, 05/2018 - 05/2020
THE GRAND NEELAM HOTEL (TGN) - RAIPUR, C.G

ACCOUNTANT AND HR asst., 03/2014 - 04/2018
HOTEL ROYAL PALACE (KILA KOTHI) - SAGAR, M.P

ACCOUNT ASSISTANT, 01/2011 - 02/2014
HOTEL DEEPALI RESIDENCY - SAGAR, M.P

EDUCATION AND TRAINING

M.com, Post graduation
Dr H.S Gour central university - Sagar, M.P

PERSONAL INFORMATION

- Father's Name: LT. shri G.P RAI
- Blood Group: A POSITIVE

CONTACT

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470002

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SKILLS

- Leadership
- Communication
- Problem solving
- Team work
- Data analysis
- Staff Management
- Sales Planning
- New Business Development
- Vendor Management
- Account Management
- Profit and revenue-generating strategies

• Date of Birth: 11/06/91

LANGUAGES

- English
 - Hindi
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HOBBIES AND INTERESTS

- Listening music
 - Traveling
 - Studies
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LANGUAGES

Hindi: First Language

English: A1

 Beginner