

# CURRICULUMVITAE

SAGNIK SENGUPTA

126, ASWINI DUTTA ROAD, P.O - PANIHATI,  
KOLKATA700114

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## **CAREER OBJECTIVE:**

Learning and growing (with my attitude of serving with a smile and persistent patience for providing quality performance, I want to earn my special place in this hospitality industry)

## **AREA OF INTEREST: •FRONT OFFICE MANAGER POSITION**

## **INDUSTRIAL EXPOSURE AND JOB PROFILE:-**

- I have done my industrial training and started my career as Front office Associate position from VIVANTA BY TAJ, KOLKATA(5 star hotel) which is under the group of TAJ HOTELS RESORTS AND PALACES. (2016-17)
- After that I moved on to GGL HOTEL AND RESORT COMPANY(4 star hotel) (2017-18) which is under AMBUJA NEOTIA COMPANY GROUP and I have worked there as senior front office associate position for the entire 4 hotels named- 1. THE FORT RAICHAK (90rooms), 2. THE FORT SUITES (35 rooms), 3. ANAYA KUTIR(20 ROOMS), GANGA KUTIR(30 ROOMS) and later on promoted there for front office supervisor position.
- Later on I have joined in ITC FORTUNE PARK PANCHWATI (4 star hotel) (2018-2019 last) (65 ROOMS) as Front office junior executive position and worked for almost 1 & half years there.
- Then I move on to MONOTEL (4 star luxury hotel) (Haldiram group of hotels) (2019-22 mid)( almost 3 years) as duty manager position, Kolkata.

**From there I used to handle online platforms, channel manager, social bookings etc.**

- **Afterwards I have got the promotion in the CITI RESIDENCI GROUP OF hotel(4 star hotel) (2022) as Front office managerial position and I used to look after to Durgapur, asansol and utsav branch for all total 165 room keys. There also I used to handle the corporate, banking, pharma, educational, e commerce, online platform bookings by own.**
- **Later on I have moved on to GOLDEN RETREAT HOTEL,(4 star luxury hotel) BERHAMPORE (2022 from pre opening stage to till 2024 february, almost 1 and half years),MURSHIDABAD as front office manager position and here I look after the business development works from the pre opening stage. I have done more than 6-8 online portal registration, channel manager link up, booking engine and website development, corporate, pharma, govt, educational and other sectors tie up with us for room booking, retail booking, MICE and social bookings.**
- **Right now I am working in Zone by the park hotel as Front office manager position (5 star hotel) which is under apeejay surrendra park hotels limited in digha ( from pre opening stage) Apart from these, I look after the banquet bookings, MICE segment, pharma conference, dealer meets and responsible for the revenue generations and all.**

**I am looking for FRONT OFFICE MANAGER POSITION in any star category hotel in kolkata . My expected salary in hand is 60k for Front office manager position in kolkata as right now my in hand salary is 48000/- ( in hand) in West Bengal.**

#### **PROFESSIONAL QUALIFICATION:**

I have done my 3 years **BACHELOR OF HOSPITALITY MANAGEMENT** from **GOLDEN REGENCY INSTITUTE OF HOSPITALITY MANAGEMENT** under **MAULANA ABUL KALAM AZAD UNIVERSITY OF TECHNOLOGY** formerly known as **WEST BENGAL UNIVERSITY OF TECHNOLOGY**, an UGC approved university under **Ministry of HRD, Govt of INDIA. (2015-2018)**

#### **RESULTS OF SEMESTER:**

SEMESTER	BOARD	PERCENTAGE
1ST	MAKUT	87
2ND	MAKUT	88

3RD	MAKUT	86
4TH	MAKUT	94
5TH	MAKUT	88
6TH	MAKUT	89
AVERAGE MARKS	MAKUT	88

**ACADEMIC QUALIFICATION:**

EXAMINATION BOARD/UNIVERSITY	YEAR OF PASSING	% OF MARKS
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10	W.B.C.H.S.E	2013	88
12	W.B.C.H.S.E	2015	77

**SPECIAL SKILLS-**

- I have knowledge for handling the pre opening property and the revenue generations for this property in the parts of room division, banquet bulk bookings, wedding bookings, retail sector bookings.
- Having all the corporate, banking sectors, private companies, ecommerce sectors, pharma, manufacturing sectors datas with me of berhampore which will be the plus point for handling the business development works.
- For giving the business of 1100-1200 room nights (maintaining the ARR of 3200) on the off season timing under 48 rooms property. Along with that, every month have some strength for giving 15-20 lakhs business on the banquet segment and 8-10 lakhs business including some corporate dealer meetings, conference bookings, restaurant bookings etc.
- I have different corporate datas, banking datas, pharma sector datas, manufacture companies datas etc for Kolkata with me for the business development.
- I have the knowledge on different OTA extranet like GOMMT, BOOKING.COM, DESIYA/ TRAVELGURU, CLEARTRIP/ HYPERGUEST, AGODA, EXPEDIA, EASE MY TRIP, HAPPY EASY GO etc.
- Experience in different channel managers like STAAH, BOOKING JINI, HOTEL SPIDER, RATE GAIN etc.
- Expert to make different reports like – daily sales report, QMS report, Trip advisor report, forecasting report, BOB report, occupancy report, MIS report, rate disparity report etc.

**EXTRACURRICULAR ACTIVITIES:**

Participated in various skits and competitions.

**PERSONAL QUALITIES:**

- LEADERSHIP
- DISCIPLINED
- POLITE
- LOYAL
- HARDWORKING

**PERSONAL PROFILE:**

**FATHER'S NAME - MR. ANINDYA SENGUPTA**

**DATE OF BIRTH - 18<sup>TH</sup>FEB, 1997**

**SEX - MALE**

**NATIONALITY - INDIAN**

**HEIGHT - 5.7"**

**LANGUAGE**

**KNOWN - ENGLISH, FRENCH (bit), HINDI, BENGALI HOBBY**

**- CRICKET, SKETCHING, SINGING.**

**PERMANENT ADDRESS:**

**126, ASWINI DUTTA ROAD, P.O - PANIHATI, KOLKATA 700114**

**REFERENCE :**

**NAME:**

**MOBILE NO:**

**PROFESSION:**

**DESIGNATION:**

**DECLARATION:**

I do hereby declare that the above mentioned information is true to the best of my knowledge and belief that I bear the responsibility for the correctness of this particular.

**DATE: 14/10/2024**

**PLACE: SODEPUR, KOLKATA -700114**

**SAGNIK SENGUPTA**