



Seeking a challenging career to accomplish my goals & contribute to business surplus. Experienced in customer acquisition and relationship management delivery with a demonstrated history of working in the Banking and services industry.

WORK EXPERIENCE

- Branch Business Manager**
ICICI Bank Ltd
06/2019 - Present Hyderabad, India
Responsibilities
 - Interacting with customers to know the Business vintage, understanding cash flows, analyzing repayment tracks & purpose of loan.
 - Add value to the client and stay ahead of the competition by structuring and implementing innovative deals in working capital, term loan and project finance.
 - Actively engaging with clients from document collection to loan disbursement.
 - Manage trade finance, general blog operation for cash management services i.e., working capital cycle of the company

- Executive-Accounts**
House Of Hiranandani
04/2018 - 09/2018 Bangalore, India
Achievements/Tasks
 - Prepared consolidated MIS reports from the returns filled data.
 - Data Entry of Basic accounting in SAP.

- Article Assistant**
Madhava Reddy Uravakili & Co
04/2016 - 05/2017 Bangalore
CA Audit Firm
Achievements/Tasks
 - Internal audit of entities and presenting reports to the management.
 - Preparation of financial statements of companies.

EDUCATION

- PGDM-Finance**
ITM Business School
06/2017 - 04/2019 Navi Mumbai 70%

- B.Com**
Krishna University
05/2013 - 04/2016 Vijayawada 65%

- XII (STATE)**
Sri Chaitanya Jr college
04/2011 - 03/2013 Vijayawada 95.5%

- X (STATE)**
Little Flower School
03/2010 - 02/2011 Mudinepalli 80%

SKILLS

- SAP Tally Customer Acquisition
- Maintain, Manage, Monitoring Product Training
- Quick Learner Problem Solving Leadership

PERSONAL PROJECTS

- Consumer Perception in 2022**
 - To find the perceived attributes of Transportation in India in Year 2022
 - To understand the probable types of Transportation in India in Year 2022

- Mutual Funds**
 - To evaluate and compare the performance of equity mutual fund schemes
 - To evaluate and compare the performance of debt mutual fund schemes

ACHIEVEMENTS

- Received Awards and Appreciation from Zonal Head for proving best CMS services
- Secured 1st position in Role Play competition

LANGUAGES

- | | | | |
|---------|--------------------------------------|--------|---|
| English | <i>Full Professional Proficiency</i> | Telugu | <i>Native or Bilingual Proficiency</i> |
| Kannada | <i>Elementary Proficiency</i> | Hindi | <i>Professional Working Proficiency</i> |

INTERESTS

- Playing Cricket Trekking Listening music
- Photography