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| SUHATI aRORA  |  | | --- | |  | | arorasuhati@gmail.com | |  | | 9988768666 | |  | | Suhati Arora | |  | | Objective A commercially aware and successful retail professional with an experience of 1 year in retail with a proven track record in driving business forward whilst delivering high retail standard. I enjoy and thrive working in a customer focused environment. | | Skills Ability to lead and motivate team. Ability to work under pressure. Decision making and sense of responsibility. Good communication skills.  Luxury Industry Understanding and Leather Knowledge.  Language spoken and written – English, Hindi, Punjabi  Computer skills- Microsoft office, Illustrator | |  | |  | | --- | | Experience **Managing the opening of Club House restaurant in Amritsar Punjab**  January 2019- May 2019  Was part of opening of the restaurant at the very initial  stage, took care of all the details like setup, display, plating, hiring of staff, bookings, food trials.    **Boutique Sales Associate at Jimmy Choo (RBL) New Delhi**  February 2018 - December 2018  Customer Relationship Manager  Managing store operations  Interacting with clients and maintaining database  Visual Merchandising  Keeping track of daily KPI’S Internship/ Jimmy CHOODecember 2018 – February 2018 Calling database for regular promotions and on floor sales | | Education **CBSE Class- 10**  Spring Dale Senior School, Amritsar 2011  81.7%  **CBSE Class- 12 (Commercial Arts with Math’s)**  Spring Dale Senior School, Amritsar 2013  87.2%  **Graduation- BSC. ECONOMIC HONOURS**  Guru Nanak Dev University, Amritsar 2013-2016  65.9%  **Post-Graduation- DIPLOMA IN LUXURY BRANDS MANAGEMENT**  Pearl Academy, New Delhi 2016- 2018  Nuovo, Accademia di Belle Arti, Milan, Italy | | PROJECTS |   Industrial Report on Agricultural Firm- Rai Chicken (2015) Revival of a Luxury Dormant House -Redfern And Sons (2016)  Brand Extension of a Luxury Brand - Annick Goutal (2017) Line Extension of a Luxury Brand – Alfa Romeo (2017) Influence of 1980’s on movies - The Stepford Wives (2017)  Financial Analysis of a Brand - Bottega Veneta (2017) Creation of a New Luxury Brand – Pashmakari (2017) |